





WE VALUE

Uncompromising Ethics

Every day, we lead with a conscious commitment to always do the right thing.

Courageous Determination

We are empowered to do what it takes to deliver what we promised.

Ingenious Collaboration

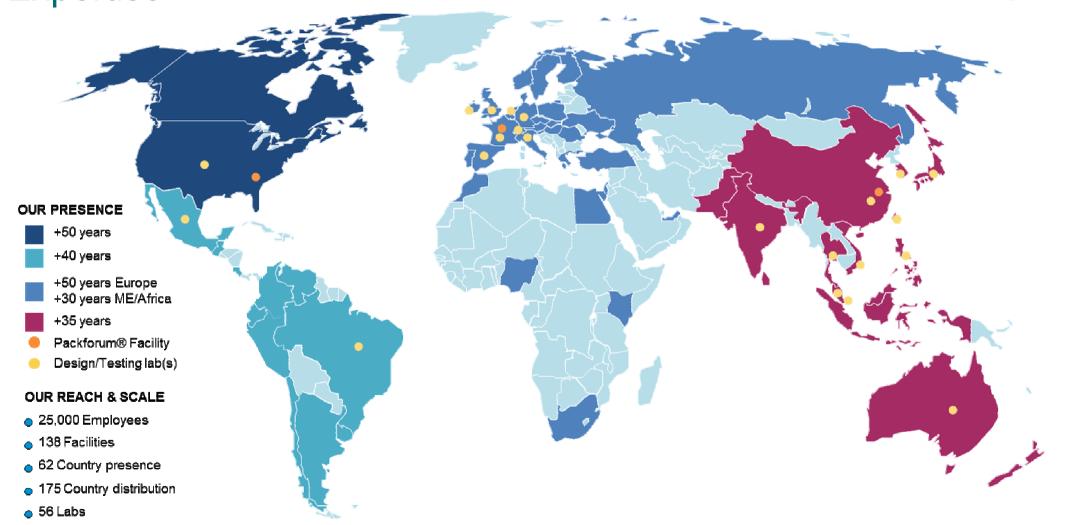
We nurture a collaborative environment that celebrates insatiable curiosity and diverse ideas.

Purposeful Innovation

We delight our customers with revolutionary solutions that make them win, and share in the value created.

A Global Network Backed by Local Expertise





How We Deliver Value



Food Care

2013 Sales: \$3.8B

55% of 2013 Adj. EBITDA, excl SARs

- Packaging/Hygiene Solutions
- Engineering Plant Designs
- Full Range of Equipment/Systems
- Effective resource management, including water and energy

Diversey Care

2013 Sales: \$2.2B

21% of 2013 Adj. EBITDA, excl SARs

- · Building & Kitchen Care Services
- Infection Prevention
- Fabric Care
- Consulting Services & Consumer Brands

Product Care

2013 Sales: \$1.6B

24% of 2013 Adj. EBITDA

- Engineered Solutions & Packaging Systems
- Packaging Design & Testing
- Lean Six Sigma Expertise
- Service & Support



We deliver **measureable business results** to our partners by focusing on 4 value drivers for **purposeful innovation** so that together we can share in the value created:









Each is vital to Protection & Value Creation.

And sustainability is core.



Who We Serve



Food Care



TOP 20 CUSTOMERS ACCOUNT FOR APPROX. 25% OF SALES

Diversey Care



TOP 20 CUSTOMERS
ACCOUNT FOR NEARLY 20%
OF SALES; DISTRIBUTION ACCOUNTS FOR APPROX.
35% OF SALES

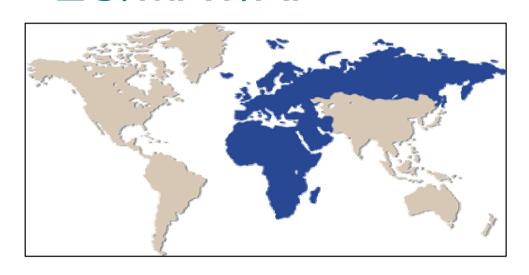
Product Care

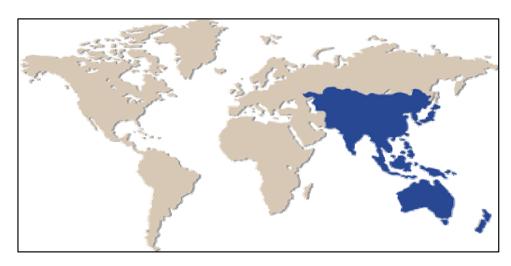


DISTRIBUTION ACCOUNTS FOR APPROX. 65% OF SALES



Regulatory Affairs, Food Care Div., EU/MAT/AP





EU/MAT Europe, Middle East, Africa Turkey

AP China, India, South East Asia Japan, Korea, Australia, New Zealand





Tasks and responsibilities

Compliance checks, including testing

RA Workflow management

Projects & tasks with high RA content

Risk Assessment

Customers support

- Mandatory Documentation
- Customers policies

Regulatory System (FUSION) users - support and troubleshooting Internal and external regulatory and technical communication

Associations' and Institutional activities

- EuPC European Plastics Converters Association
- EU Commission TF's





Legislative landscape

Food Contact Regulations: EU, FDA, CN, JP, Mercosur, ANZ...

Post-Consumer Plastics

Active & Intelligent packaging materials

Packaging Waste management

Food law/Hygiene- HACCP/ Food treatment

Food & Feed Additives & Flavorings

REACh & CLP

Biocide Products

Medical Devices





